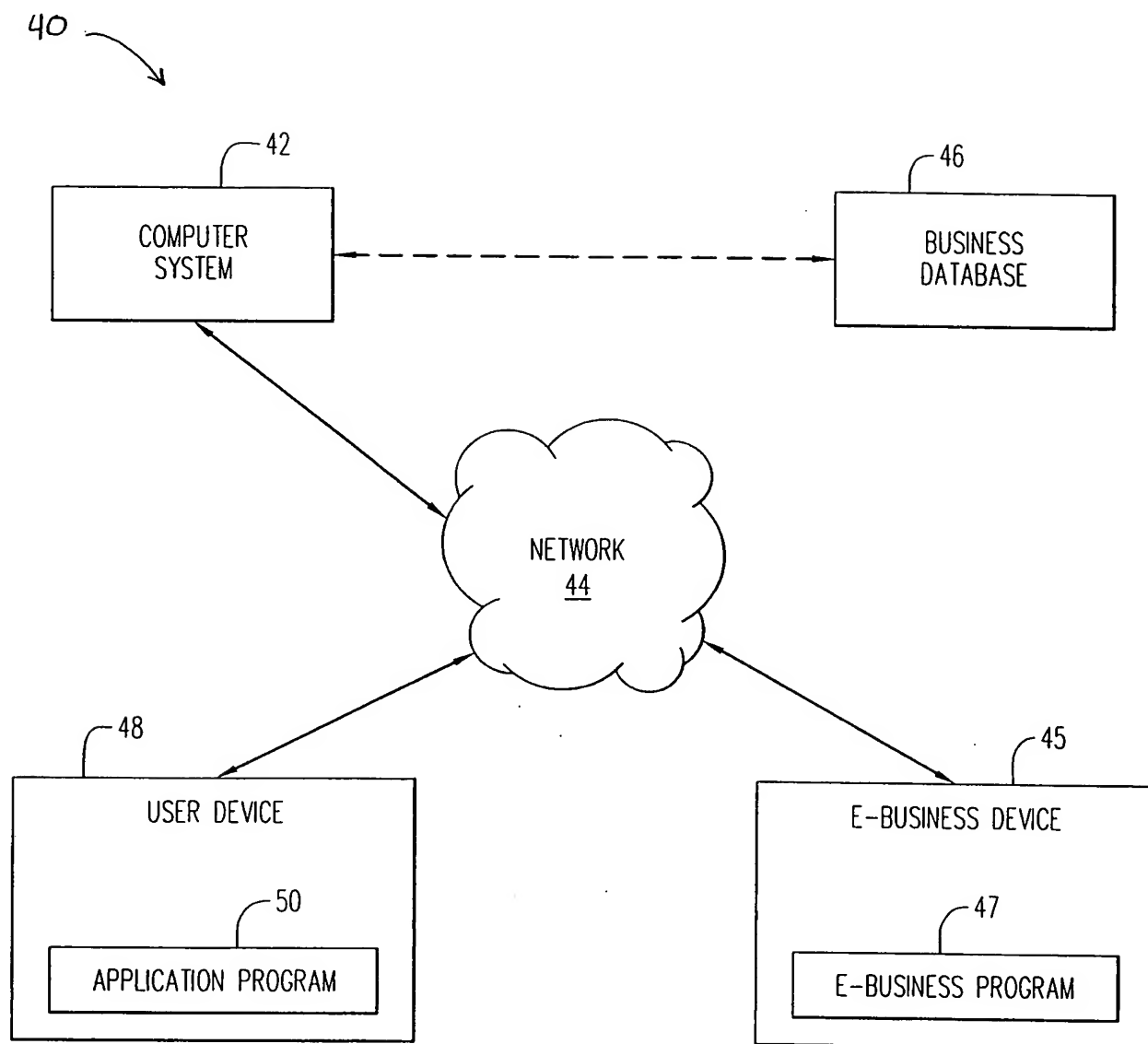




REPLACEMENT SHEET  
2/18



**FIG. 2**

# REPLACEMENT SHEET

5/18

US Company Search ?  
Lookup any US company

New Jersey

United States of America

SEARCH Advanced Search

My Tracking Folders ?

Customers

Suppliers (3)

Competitors

Partners

Prospects (0)

My Company (0)

Projects (10)

AB Company

Sell To Buy From Compete Get Paid Locate

123 Main Street  
Anywhere, CA 98765  
(300)333-3300

Description

Company Info

Quick Tools

Annual sales:

Sales trend:

Type of Location:

Employees at this location:

Total employees:

Managers & Officers:

Display their credit report

Build a list of similar companies nearby.

Build a list of similar companies in the same industry

Store in My Tracking Folders And Notify Me of Important Changes

SAVE

FIG. 5

# REPLACEMENT SHEET

9/18

190

Build customer lists | Coming soon | Home | My account | Log out | Terms of use | Help (?)

## Generate a Marketing List

1 Local Area | 2 View Details | 3 Output | 4 Purchase

Take a closer look at the details of your search. 192

LOCAL AREA	NUMBER OF EMPLOYEES						Total
	No Data or 0	1-4	5-9	10-20	21-50	50+	
From 51 To 100 Mi...	2,678 <input checked="" type="checkbox"/>	85,896 <input checked="" type="checkbox"/>	12,943 <input checked="" type="checkbox"/>	8,549 <input checked="" type="checkbox"/>	4,780 <input checked="" type="checkbox"/>	2,991 <input checked="" type="checkbox"/>	97,837
From 26 To 50 Mil...	506 <input checked="" type="checkbox"/>	12,791 <input checked="" type="checkbox"/>	2,160 <input checked="" type="checkbox"/>	1,392 <input checked="" type="checkbox"/>	754 <input checked="" type="checkbox"/>	470 <input checked="" type="checkbox"/>	18,073
From 11 To 25 Mil...	101 <input checked="" type="checkbox"/>	3,484 <input checked="" type="checkbox"/>	501 <input checked="" type="checkbox"/>	281 <input checked="" type="checkbox"/>	162 <input checked="" type="checkbox"/>	84 <input checked="" type="checkbox"/>	4,613
From 6 To 10 Mile	146 <input checked="" type="checkbox"/>	2,688 <input checked="" type="checkbox"/>	709 <input checked="" type="checkbox"/>	484 <input checked="" type="checkbox"/>	283 <input checked="" type="checkbox"/>	173 <input checked="" type="checkbox"/>	4,383
From 0 To 5 Miles	200 <input checked="" type="checkbox"/>	2,762 <input checked="" type="checkbox"/>	917 <input checked="" type="checkbox"/>	642 <input checked="" type="checkbox"/>	403 <input checked="" type="checkbox"/>	260 <input checked="" type="checkbox"/>	5,184
Total	3,631	87,521	17,230	11,348	6,382	3,978	130,090

198

← BACK    NEXT →

FIG. 9

190

Build customer lists | Coming soon | Home | My account | Log out | Terms of use | Help (?)

## Generate a Marketing List

1 Local Area | 2 View Details | 3 Output | 4 Purchase 192

Finalize your prospect list.

Your search has resulted in 21,708 prospects. (view sample)

How many of these prospects would you like to buy? 10000

Order these by youngest to oldest

Print your Marketing List sorted by Company Name 200

Select a format:

- ☒ Prospect sheets (full report) example \$8,010.00 USD
- ☐ Telephone directory (Address and phone) example \$6,210.00 USD
- ☐ Mailing Labels (Address) example Avery 5160 (30 to a sheet) \$5,310.00 USD
- ☐ MS Mail Merge Format (Address) \$5,310.00 USD

☒ Include a tab-delimited data file of the same information at no extra charge.

Please give your list a name  Naming your list allows it to be stored in your business Center for future purchases and list references.

Save Without Purchase    Purchase List 206

204

← BACK    NEXT →

FIG. 10


# REPLACEMENT SHEET 13/18

FIG. 15

## Put the Power of Targeted Marketing to Work for YOU.


Introducing Dun & Bradstreet Marketing Services. Dun & Bradstreet Marketing Services are designed to help you pinpoint potential new customers with good credit ratings so you can grow your business with less risk. Simply give us your customer criteria and we'll compile a highly targeted list for you from our extensive database of U.S. companies.

Get Started Right NOW!  
To begin compiling your list, click one of the icons below to choose the method by which you'd like to search for companies.



Local Area

Click [here](#) to search for companies within a 0-100 mile radius of your or any other business.



Industry

Click [here](#) to search for companies in a specific industry using Standard Industry Classification (SIC).

FIG. 16

## Quickly Find Suppliers Anywhere in the Country!

Introducing the Dun & Bradstreet Comprehensive Sup

Find suppliers fast! You can locate everything from Accountants to Wholesalers in our 13 million plus name database. Simply store them in your Tracking Folders for instant access.

Try it and see how easy it is:

Enter Business Category

City, State or ZIP Code

[SEARCH](#)

[Advanced Search](#)

How It Works

- Look up suppliers to your industry in our database
- Store the names of the suppliers in your Tracking Folders
- Click on any supplier name to instantly access the latest information about them

# REPLACEMENT SHEET

## 14/18

FIG. 17

278

### Supplier Search

Enter Business Category

attorneys

City, State or ZIP Code

Nationwide

SEARCH

[Advanced Search](#)

We found 24 category matches for "attorneys". Please select the category that is closest to the product or service you are searching for.

ATTORNEYS & LAWYERS (17001)  
ATTORNEYS & LAWYERS - ANTITRUST & TRADE REGULATION (39)  
ATTORNEYS & LAWYERS - BANKRUPTCY LAW (802)  
ATTORNEYS & LAWYERS - CORPORATION, PARTNERSHIP & B (977)  
ATTORNEYS & LAWYERS - CRIMINAL LAW (1602)  
ATTORNEYS & LAWYERS - DIVORCE, ADOPTION & FAMILY (1520)  
ATTORNEYS & LAWYERS - EMPLOYMENT & LABOR LAW (896)  
ATTORNEYS & LAWYERS - GENERAL PRACTICE (118515)  
ATTORNEYS & LAWYERS - GENERAL PRACTICE (30381)  
ATTORNEYS & LAWYERS - IMMIGRATION & NATURALIZATION (935)  
ATTORNEYS & LAWYERS - LEGAL SERVICES (246040)  
ATTORNEYS & LAWYERS - REAL ESTATE LAW (1405)  
ATTORNEYS & LAWYERS - SPECIALIZED SERVICES (1578)  
ATTORNEYS & LAWYERS - ADMINISTRATIVE & GOVERNMENTAL (174)  
ATTORNEYS - WILLS, TRUSTS & ESTATE PLANNING (1261)  
ATTORNEYS DEBT COLLECTION LAW (152)  
ATTORNEYS ENVIRONMENTAL & NATURAL RESOURCES LAW (157)  
ATTORNEYS MEDICAL MALPRACTICE (488)  
ATTORNEYS PATENT TRADEMARKS & COPYRIGHT LAW (668)  
ATTORNEYS SECURITY LAW (86)

FIG. 18

279

### Supplier Search

Enter Business Category

attorneys

City, State or ZIP Code

Nationwide

SEARCH

[Advanced Search](#)

100 results were found for "ATTORNEYS & LAWYERS - BANKRUPTCY LAW" in the United States. Now showing 1 to 15. If you didn't find what you were looking for, try the [Advanced Search](#).

Name	Address	Zip Code	Track
<u>10th Circuit Court</u>	Casper, WY	82601	<a href="#">SAVE</a>
	Boston, MA	02108	<a href="#">SAVE</a>
	New York, NY	10007	<a href="#">SAVE</a>
	Sacramento, CA	95816	<a href="#">SAVE</a>
	Tacoma, WA	98402	<a href="#">SAVE</a>
	Oklahoma City, OK	73159	<a href="#">SAVE</a>
	Birmingham, AL	35203	<a href="#">SAVE</a>
	Ypsilanti, MI	48198	<a href="#">SAVE</a>
	North Hills, CA	91343	<a href="#">SAVE</a>
	Torrance, CA	90503	<a href="#">SAVE</a>
	San Diego, CA	92101	<a href="#">SAVE</a>
	Reno, NV	89503	<a href="#">SAVE</a>
	North Highlands, CA	95660	<a href="#">SAVE</a>

REPLACEMENT SHEET  
15/18

FIG. 19

281

**Advanced Search**

No matches for "ATTORNEYS & LAWYERS" in LOS ANGELES CA

Company Information	Telephone Number	Business Type
Enter as much company information as you can and click "search".	Enter the area code and telephone number of the company you are searching for.	Enter as much information about the kind of business you want to find here
Company Name <input type="text"/>	<input type="text"/>	Keyword <input type="text"/>
Address <input type="text"/>	<input type="button" value="SEARCH"/> <input type="button" value="CLEAR"/>	City/Town <input type="text"/>
City/Town <input type="text"/>		State <input type="text" value="Nationwide"/>
State --- select a state --- <input type="button" value="v"/>	D-U-N-S® Number Enter the 9 digit D-U-N-S® Number here. <input type="text"/>	ZIP Code <input type="text"/>
ZIP Code <input type="text"/>	<input type="button" value="SEARCH"/> <input type="button" value="CLEAR"/>	<input type="button" value="SEARCH"/> <input type="button" value="CLEAR"/>
<input type="button" value="SEARCH"/> <input type="button" value="CLEAR"/>		

FIG. 20

286

**Good Credit Risk?  
Bad Credit Risk?**

*Now You'll Know for Sure*

Introducing Dun & Bradstreet Credit Services.  
The Dun & Bradstreet Credit eValuator helps you minimize your risk by letting you check the business credit ratings of potential new customers before agreeing to credit terms. You can also check to see if current customers, vendors and suppliers are paying on time and be automatically notified of important changes in their credit ratings. [Click here](#) to see a sample Credit eValuator report.

Run a credit check right NOW! (?)

Enter the name of the company whose credit you'd like to check along with the state where it's located and click "Search". You can also choose a company directly from your Tracking Folders.

288

290

[Advanced Search](#)

292

FIG. 21

294

# Owed Money?

*We can help you get paid.*

Introducing Dun & Bradstreet Collection Services. Through our partnership with Dun & Bradstreet Receivable Management Services (RMS), we offer you three easy-to-use services for getting the money owed you, without alienating your customers. You can even monitor the progress of your collection online through your Tracking Folders.

Choose from three collection services  
D&B (RMS), offers three different collection services to best meet your needs. Learn how becoming a D&B sSmall Business Solutions member can lower your collection costs.

[Click here for more](#)

Start Collecting NOW! (?)  
To begin the collection process, enter the name of the company that owes you money along with the state where it's located and click "Search". You can also choose a company directly from your tracking folders.

295

296

297

SEARCH

Advanced Search

FIG. 22

300

## Update your D&B File

We noticed that you have updated the following fields of your company record:

	Your D&B Record	Your Registration Record
Company Name	Rogers Garden	Roger's Nursery
Street	12345 Main Street	1200 So. Main Street
Telephone	(888)-888-8888	(877)-888-8888

(Click here to update your registration record.) 302

To update your D&B company record we require that you have a D&B eUpdate PIN

If you have a D&B eUpdate PIN, enter it here  and [click here](#).

If you do not have a D&B eUpdate PIN, please [click here](#) to request a PIN number or call 1-888-814-1435

Please note that we verify all information provided to us. We'll call or e-mail an authorized person at Roger's Gardens to confirm these changes before they are accepted.

[Cancel and Return to the Small Business Solutions Home Page](#)